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DISCIPLINARY BOARD

BEFORE THE DISCIPLINARY BOARD OF THE WASHINGTON STATE BAR ASSOCIATION

In re

ALAN F. HALL,

Lawyer (Bar No. 1505).

Proceeding No. 10#00084

FINDINGS OF FACT, CONCLUSIONS OF LAW AND HEARING OFFICER'S RECOMMENDATION

In accordance with Rule 10.13 of the Rules for Enforcement of Lawyer Conduct (ELC), the undersigned Hearing Officer held the hearing on February 25 and 26, 2013. Respondent Alan F. Hall appeared at the hearing with his lawyer, Stephen Smith of Hawley, Troxell, Ennis & Hawley, LLP. Special Disciplinary Counsel, Rebecca Roe of Schroeter, Goldmark & Bender appeared for the Washington State Bar Association (the Association).

PROCEDURAL HISTORY

A Formal Complaint was filed in this matter on September 17, 2010. A hearing commenced on August 2, 2011. Respondent represented himself, Pro Se. On August 4, 2011, the third day of hearing, Respondent asserted that he was not competent to continue to represent himself in the proceedings because of mental incapacity. On August 4, 2011, these proceedings

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1	were deferred. On August 31, 2011, Respondent appeared with counsel. Stephen C. Smith. This
2	matter was eventually reset for February 25, 2013. The parties agreed that this hearing officer
3	would continue to preside over the proceedings.
4	FORMAL COMPLAINT FILED BY DISCIPLINARY COUNSEL
5	The Formal Complaint filed by Disciplinary Counsel charged Respondent with the
6	following counts of misconduct:
7	Count 1 - By making himself the alternate trustee for the Stephen Keen Trust, as
8	well as giving himself powers as the alternate power of attorney and health care representative
9	for Mrs. Keen without fully explaining the legal effects of these roles to Stephen Keen or to Mrs.
10	Keen, and/or without fully explaining the reasonably foreseeable ways that his role in their estate
11	plan conflicted with his own interests and how the conflict could have adverse effects on their
12	interests, Respondent violated RPC 1.4(b) and/or RPC 1.7(a)(2) and/or RPC 1.8(a).
13	Count 2 - By charging a \$2,000 "quarterly flat fee" for managing the trust before he had
14	become trustee for the trust and/or by charging Stephen Keen for drafting letters to himself and/or
15	by charging an hourly rate for performing trustee duties for which he was already charging a flat
16	fee, Respondent violated RPC 1.5 and/or RPC 8.4(c).
۱7	Count 3 - By refusing to return original estate planning documents after repeated requests
18	by his clients, Respondent violated RPC 1.15A(f) and RPC 1.16(d).
19	Count 4 - By threatening Ms. Clausen if she did not withdraw the grievance filed against
20	him, and/or by threatening to file a lawsuit against Ms. Clausen and Stephen Keen for providing
21	information to the Association, Respondent violated RPC 8.4(d).
22	Based on the pleadings in the case, the testimony and exhibits at the hearing, the Hearing
23	Officer makes the following:

1 FINDINGS OF FACT 2 Respondent was admitted to the practice of law in the State of Washington on May 1. 3 3, 1974. 4 2. In 2005, Respondent was reprimanded based on his failure to communicate with a 5 client, failure to provide competent representation, failure to act with diligence, asserting a frivolous claim for fees, charging unreasonable fees, and failure to supervise a legal intern. 6 7 3. In the late 1990s, the Respondent began focusing his practice on elder law and estate planning. This focus included an knowledge and understanding of special needs trust 8 9 planning. 4. In 2007, Respondent decided to become a financial adviser and stockbroker. He 10 took and passed several extensive Financial Industry Regulatory Authority ("FINRA") courses 11 12 and exams. He then worked as a stock broker for Ameriprise for six months. He was terminated from Ameriprise because of failure to produce. He then returned to private practice as a lawyer. 13 14 Ex. R-135, 8/2/2011 Transcript, pp. 101-102; 112-113. 15 5. On July 29, 2008, Stephen Keen ("Stephen") and his mother Margaret Keen ("Mrs. Keen") (collectively "the Keens") hired Respondent to help with their estate planning. 16 17 Respondent charged \$3,000 of which \$1,500 was paid July 31, 2008 and the remainder September 18 11, 2008. Exhibit 19. 19 6. At the time the Keens hired Respondent, Mrs. Keen was 91 years old and Stephen Keen was 65 years old. Both were physically disabled but mentally competent. Neither Stephen 20 21 nor Mrs. Keen had any prior relationship with Respondent. Stephen held the power of attorney 22 for Mrs. Keen with her other son, James, as her alternate attorney in fact. 23 7. The Respondent has been a member of the Academy of Special Needs Trust

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15. Respondent provided the complex, legal, estate planning documents to the Keens for their review, approximately two months before they were signed. This was at a time when

ability to function as trustee of the Trust. Ex. 32. Respondent was also aware the majority of the

trust would be funded after Mrs. Keen's death when he would become the successor Trustee.

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- On October 28, 2008, Margaret Keen also signed a Living Will appointing Stephen 23. as Mrs. Keen's health care representative and providing that if Stephen should be unavailable or unable to act, Respondent would serve as Mrs. Keen's health care representative. Respondent also prepared, and Mrs. Keen also signed on October 28, 2008, a Durable Power of Attorney. Stephen was appointed as Mrs. Keen's agent. Respondent provided he would be Mrs. Keen's alternate agent under the Durable Power of Attorney if Stephen was unable to serve. R-106, R-107.
- Respondent did not communicate adequate information and explanation to Mrs. 24. Keen, or Stephen as her attorney in fact, about the material risk involved in appointing himself to these various roles.
- The Respondent did not explain to the Keens that there were reasonable 25. alternatives available to them, other than having him function in these roles. These include professional guardianship agencies, which are more skilled and less expensive at providing these services.
- Although Respondent drafted waivers purporting to waive the conflict of interest 26. in this matter, the waivers were inadequate to waive the conflicts of interest inherent in having Respondent appointed as trustee of a trust that he had drafted.
- Respondent also drafted a Will for Mrs. Keen that appointed Stephen as the 27. executor, but named Respondent as successor executor if Stephen failed to serve for any reason. R-121. Respondent was permitted to hire himself to deal with any issues arising under the Will or Trust. The Will also directed that upon her death, Mrs. Keen's entire estate be paid into the Trust. This document was not signed by Mrs. Keen until February 6, 2009. Ex. R-121.
 - 28. On or about December 28, 2008, Respondent wrote a "Memorandum to Trustee

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1	Explaining Special Needs Trust," addressed from himself and to himself, stating "You have been		
2	appointed Trustee of the Special Needs Trust established by the Settlor for the benefit of Stephen		
3	Keen." This memorandum set out the duties of the trustee, the mechanics of establishing the Trust		
4	and stated that the trustee was to be paid \$2,000 per quarter for administering the Trust.		
5	29. Respondent billed Stephen \$185 for the preparation of this memorandum.		
6	Respondent did not convey a copy of this memorandum to Mrs. Keen or to Stephen. Respondent's		
7	testimony that this was a document that he had sent to Mrs. Keen and later addressed to himself		
8	without changing the date is not credible.		
9	30. On or about December 29, 2008, Respondent billed a \$2,000 quarterly trustee's		
10	fee for acting as trustee for the Trust. In fact, on December 28, 2008, Respondent was not trustee		
11	of the Trust. This amount was paid December 29, 2008 by Stephen Keen.		
12	31. At the time Respondent charged the \$2,000 quarterly trustee's fee, he knew that		
13	he was not yet trustee of the Trust. Ex. 19, 20.		
14	32. Sometime in December 2008, Respondent funded the Special Needs Trust by		
15	depositing into the Trust \$49.00. At no time did the Trust corpus ever exceed \$49.00.		
16	33. If the Respondent were to have been paid 2% of the value of the trust corpus rather		
17	than the quarterly \$2,000, for services, the Respondent would have received approximately \$0.25.		
18	That the Respondent received \$2,000 rather than 2% of the existing trust corpus, was mandated		
19	by the compensation provision the Respondent drafted into the Trust.		
20	34. The services the Respondent claims to have performed as trustee were of a type		
21	and nature more appropriate to the estate planning process (for which he was already		
22	compensated), than the administration of a trust containing \$49.00. Transcript pp. 142-143; 153:1-		
23	8, 19-24.		

disbelieving that Hall was named as the successor trustee and called Stephen to verify what Ms.

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Clausen told her.

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was unreasonable. The additional legal work on the February 21, 2010 bill included hourly

that he would file a lawsuit against her because he believed that she had a role in filing the

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grievance with the Association. R-130.

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The same day, Respondent sent Stephen a letter demanding that Stephen pay him 53. \$4,373.25 and threatened him with collection action if he did not pay. Respondent attached his February 21, 2010 billing to this letter.

- On May 26, 2010, the Association wrote to Respondent and informed him that Mr. 54. Keen was entitled to the return of his original documents, but that because there was an issue they would retain the documents until the issue was resolved. The Association informed Respondent that, under ELC 2.12, statements to the Association were absolutely privileged and that no lawsuit could be brought against a grievant or witness for providing information to the Association.
- Respondent continued to threaten suit against Stephen Keen, Ms. Clausen and Ms. 55. Orf for statements made to the Association. In his response to the Formal Complaint in this matter, Respondent attempted to cross claim against Stephen for attorneys fees, costs, expenses and damages for submitting a "perjured grievance." BF 10. The Association moved to strike this portion of Respondent's response, and this motion was granted. BF 18.
- 56. On May 28, 2010, James Lassoie, the person who was appointed as "trust protector" of the Trust that Respondent drafted, and thus was given the power to remove the trustee, wrote to Respondent and removed him as trustee. The trust protector ordered Respondent to provide the successor trustee all assets of the Trust, including the original Trust documents. Respondent refused to provide the original documents or the assets of the trust to the new trustee.
- 57. Throughout this matter, Respondent has made baseless accusations against Ms. Clausen and her motives in helping the Keens to change their estate plan and in assisting the Association in investigating Stephen's grievance. These allegations were made in bad faith and in an attempt to intimidate the Keens and/or Ms. Clausen into withdrawing the grievance. Respondent conceded that his actions after being informed of his termination as lawyer for the

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Throughout this case, Respondent maintained that he is the trustee for the Trust, 58. despite the fact that he was removed as trustee by the revocation of the Trust on April 7, 2009 and by trust protector. At the hearing, Respondent presented a document in which he resigned as trustee under the Trust. This document, dated September 17, 2011, was signed 16 months after Respondent was removed as trustee of the Trust and over two years after Respondent was notified that the Keens had drafted new estate planning documents and wanted to terminate his representation. To date, Respondent has not returned the \$49 in the trust as demanded by the trustee.

CONCLUSIONS OF LAW

Violations Analysis

- 59. The Hearing Officer finds that the Association proved the following:
- Count 1 Respondent drafted a document naming himself the alternate trustee, 60. power of attorney and health care representative. He did not fully explain the legal effects of these roles to Stephen Keen or to Mrs. Keen, including the foreseeable ways that his role in their estate plan conflicted with his own interests and how the conflict could have adverse effects on their interests, thus Respondent failed to inform Keens there were less expensive and more skilled alternatives to him. Respondent violated RPC 1.4(b), RPC 1.7(a)(2), and RPC 1.8(a).
- Count 2 By charging a \$2,000 "quarterly flat fee" for managing the trust with a 61. corpus of only \$49, and before he had become trustee for the trust, by charging Stephen Keen for drafting letters to himself, by charging an hourly rate for performing trustee duties for which he was already charging a flat fee, and by billing for unnecessary services given the minimal amount in the trust, Respondent charged an unreasonable fee in violation of RPC 1.5 and RPC 8.4(c).

1	62.	Count 3 - By refusing to return original estate planning documents after being		
2	discharged and after repeated requests by his clients, Respondent violated RPC 1.15A(f) and RPC			
3	1.16(d).			
4	63.	Count 4 - By threatening Ms. Clausen if she did not withdraw the grievance filed		
5	against him,	and by threatening to file a lawsuit against Ms. Clausen and Stephen Keen for		
6	providing information to the Association, Respondent violated RPC 8.4(d).			
7	Sanction Analysis			
8	64.	A presumptive sanction must be determined for each ethical violation. In re		
9	Anschell, 149	Wn.2d 484, 502, 69 P.3d 844 (2003). The following standards of the American		
10	Bar Associati	on's Standards for Imposing Lawyer Sanctions ("ABA Standards") (1991 ed. &		
11	Feb. 1992 Supp.) are presumptively applicable in this case.			
12	Count I – Conflict			
13	4.3 Failure to Avoid Conflicts of Interest			
14	ABA Standard 4.3 applies to Respondent's conduct in engaging in a conflict of interest.			
15		Absent aggravating or mitigating circumstances, upon application of the		
16	factors set out in Standard 3.0, the following sanctions are generally appropriate in cases involving conflicts of interest:			
17	4.31	Disbarment is generally appropriate when a lawyer, without the informed		
18		consent of client(s):		
19	(a)	engages in representation of a client knowing that the lawyer's interests are adverse to the client's with the intent to benefit the lawyer or another, and		
20		causes serious or potentially serious injury to the client; or		
21	(b)	simultaneously represents clients that the lawyer knows have adverse interests with the intent to benefit the lawyer or another, and causes serious		
22		or potentially serious injury to a client; or		
23	(c)	represents a client in a matter substantially related to a matter in which the interests of a present or former client are materially adverse, and knowingly uses information relating to the representation of a client with		
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the intent to benefit the lawyer or another and causes serious or potentially serious injury to a client.

- 4.32 Suspension is generally appropriate when a lawyer knows of a conflict of interest and does not fully disclose to a client the possible effect of that conflict, and causes injury or potential injury to a client.
- 4.33 Reprimand is generally appropriate when a lawyer is negligent in determining whether the representation of a client may be materially affected by the lawyer's own interests, or whether the representation will adversely affect another client, and causes injury or potential injury to a client.
- 4.34 Admonition is generally appropriate when a lawyer engages in an isolated instance of negligence in determining whether the representation of a client may be materially affected by the lawyer's own interests, or whether the representation will adversely affect another client, and causes little or no actual or potential injury to a client.
- 65. Respondent knew that he had a conflict of interest in naming himself as the alternate trustee of the special needs trust as well as other duties in the Keens estate planning documents. He did not fully disclose the possible effect of that conflict including the fact that there were other, cheaper options available to the Keens for a trustee, and that the terms of the trust allowed him to charge an unreasonable fee of \$2,000 per quarter even if the trust was nominally funded. The Keens were injured in that they did not fully understand the role that Respondent had in their estate plan and the potential fees that would be incurred when there were cheaper options available.
 - 66. The presumptive sanction is suspension.

Count II – Unreasonable Fees

67. ABA Standard 7.0 applies to Respondent's misconduct in charging unreasonable fees.

7.0 Violations of Duties Owed as a Professional

Absent aggravating or mitigating circumstances, upon application of the factors set out in Standard 3.0, the following sanctions are generally appropriate in cases involving false or misleading communication about the lawyer or the lawyer's

services, improper communication of fields of practice, improper solicitation of professional employment from a prospective client, **unreasonable or improper fees**, unauthorized practice of law, improper withdrawal from representation, or failure to report professional misconduct.

- 7.1 Disbarment is generally appropriate when a lawyer knowingly engages in conduct that is a violation of a duty owed as a professional with the intent to obtain a benefit for the lawyer or another, and causes serious or potentially serious injury to a client, the public, or the legal system.
- 7.2 Suspension is generally appropriate when a lawyer knowingly engages in conduct that is a violation of a duty owed as a professional and causes injury or potential injury to a client, the public, or the legal system.
- 7.3 Reprimand is generally appropriate when a lawyer negligently engages in conduct that is a violation of a duty owed as a professional and causes injury or potential injury to a client, the public, or the legal system.
- 7.4 Admonition is generally appropriate when a lawyer engages in an isolated instance of negligence that is a violation of a duty owed as a professional, and causes little or no actual or potential injury to a client, the public, or the legal system.
- 68. Respondent knew that the fees that he charged Mr. Keen were unreasonable given that it was clearly excessive to charge \$2,000 per quarter to manage \$49.00. Aggravating the matter is the fact that 1) the Respondent drafted the compensation provision knowing that he would ultimately be the Trustee; and 2) the Respondent triggered the Trust himself by funding it with \$49. Mr. Keen was injured in that he paid Respondent trustee fees before Respondent became trustee of the trust, the duties Respondent performed at the time were more appropriate to the estate planning process for which he had already been compensated. Finally, the Respondent threatened to sue him for fees that Respondent asserted that he was owed even after he was terminated from the case.

Count III- Failure to Return Originals

69. ABA Standard 4.1 applies to Respondent's conduct in failing to return original

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1	not withdraw the grievance. Both Mr. Keen and Ms. Clausen were injured by the intimidating		
2	effect of Respondent's threatening conduct. In addition, the disciplinary system was potentially		
3	injured by Respondent's attempts to intimidate people who gave information to the Association		
4	about his conduct.		
5	73.	The presumptive sanction for cour	at 4 is suspension.
6	SANCTION		
7	74.	When multiple ethical violations a	re found, the "ultimate sanction imposed should
8	at least be consistent with the sanction for the most serious instance of misconduct among a		
9	number of violations." <i>In re Petersen</i> , 120 Wn.2d 833, 854, 846 P.2d 1330 (1993).]		
10	75.	Based on the Findings of Fact and	Conclusions of Law and application of the ABA
11	Standards, the appropriate presumptive sanction is suspension.		
12	76.	"A period of six months is genera	lly the accepted minimum term of suspension."
13	In re Cohen, 149 Wn.2d 323, 339, 67 P.3d 1086 (2003).		
14	77.	The following aggravating factors	set forth in Section 9.22 of the ABA Standards
15	are applicable in this case:		
16	(a)	prior disciplinary offenses.	
17	(b) (d)	dishonest or selfish motive; multiple offenses;	
18	(g) (h)	refusal to acknowledge wrongful vulnerability of victims;	
19	(i)	practice in 1974);	ice of law (Respondent was admitted to
20	(j)	indifference to making restitution.	
21	78.		forth in Section 9.32 of the ABA <u>Standards</u> is
22	applicable to this case.		
23	Recommend		
24	79. FINDINGS O	Based on the ABA <u>Standards</u> a F FACT AND CONCLUSIONS OF	nd the applicable aggravating and mitigating PETGRAVE & PETGRAVE, PLLC
	I A 337		100 South King Street Suite 400

1	factors, the Hearing Officer recommends that Respondent Alan F. Hall be suspended for		
2	minimum period of two years. Any reinstatement from suspension should be conditioned on a		
3	fitness to practice examination.		
4	Dated this 31st day of March, 2013.		
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6	Candopho. (sathair.		
7	Randolph O. Petgrave, WSBA No. 26046 Hearing Officer		
8	Hearing Officer		
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CERTIFICATE OF SERVICE	CERTIFICATE OF SERVICE Leastify that I caused a copy of the FDF, LOL & HD LC Decommendation		
13	to be delivered to the Office of Disciplinary Counsel and to be mailed		
14	to StUM SMM Respondent/Respondent's Counsel at MM G. MOD WISCH 6770 by Cetified Australian postage prepaid on the 1st Aay, of 1911 7		
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